

1439 Dixie Hwy
Louisville, Kentucky 40210

Tel: 502 339-7511
Fax: 502 339-7571

Accu-tec shall be an integral part of each customer's success

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A message from our President & Chief Operating Officer **Accu-tec International**

We're on the web

<http://www.accu-tec.com>

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Accu-tec, Incorporated will be going through the process of changing its business to business profile to Accu-tec, International. Our corporate structure will be under this new identifier. We currently have three divisions that will be under this reporting structure; Accu-tec USA, Accu-tec Canada, and Accu-tec Latin America, with due-diligent investigation in Asia and Europe.

Although separate entities, each division will be mandated to follow our rigorous quality standards of excellence. Six Sigma, EDI, RFID technologies, and AIB standards will apply to each division, regardless of warrant by the laws of domain. Also, each division will have its own operating and business plans for growth and contribution.

We are also expanding our business plans to incorporate manufacturing processes beyond our past history and focus on factory automation and industrial engineering concepts. We already have the personnel with extensive expertise in all areas and hope to offer cost savings and integrated value-added benefits to our existing, and prospective, customer base.

We, like each of you, have the impact of world economic and political issues facing our day to day challenge to maintain costs. The recent developments on the global front, with energy costs spiraling, affect each and every person, not just businesses. If we are to be taking our stewardship responsibilities seriously, it will require creative ways to manage in a pro-active manner.

For those of you that know me, I look at every business association as a partnership. Our vendors, attorneys, accounting firms, banks, and customers are significant in how we interact to prosper the whole and not just a piece. We all need to assist one another for the simplest of reasons, we need each other. Every business partnership is critical and none can either be overlooked, or taken for granted.

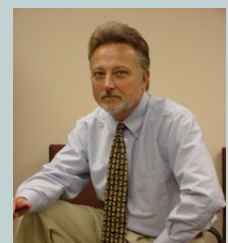
We will be moving into our new corporate office on June 15th. It shall be christened with a dedicated pledge to have open dialogue and create an atmosphere committed to excellence in performance. My goal is to engage with each of you to overcome obstacles. You always have my ear and commitment. If you have any questions and/or comments, please give me a call. My personal line is 502/339-7511 ext. 1140. Thank you for your past confidence. We will continue to earn it each day.

Accu-tec shall be an integral part of each customer's success!

Stephen J. Homola

President/Chief Operating Officer

shomola@accu-tec.com





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Accu-tec International Welcomes SBH Marketing

Accu-tec International continues to expand. As the most recent addition to our expansion, Accu-tec USA has contracted with SBH Marketing to be our Representative Manager with key manufacturers that sell products to Wal-Mart and Sam's Club. This is an exciting step forward for both companies. SBH Marketing started as SBH and Associates back in 1979. SBH has offices in Overland Park, Kansas and Bella Vista, Arkansas. As SBH has continued to evolve, it is most proud of the fact that 60% of its employees have over 25 years of service with SBH. Besides the sales representation, SBH is most proud of the quality of the analysis work it provides to both Wal-Mart and Sam's. SBH is responsible for over 200 million dollars in retail sales of the products it represents and sells through the Wal-Mart and Sam's Club chain. Paul Becka is the President and Owner of SBH Marketing, and we at Accu-tec are thrilled to welcome him and his entire team on board.

Barry Epstein

Vice President of Business Development



Opportunity Has Knocked

Throughout life we are each afforded many opportunities. What we decide to do with these opportunities is as unique as the individual that the opportunity was afforded to.

Some people may be content to just sit back and watch life's events unfold and pass them by while others are continually looking for new challenges and ways that they can be challenged. Too often we seem to get complacent in our every day routine that we may miss an opportunity. An opportunity may not always be obvious to everyone around you.

To be successful you need to capitalize on as many opportunities as you can while still maintaining quality and integrity. An opportunity that is approached half-heartedly and not followed through with quality and integrity is worse than missing an opportunity or just letting one pass you by.

We all have the opportunity, albeit obligation, to make a difference every day in our work environment by providing our customers and business partners with a quality product or service. That is why we are here and that is the opportunity that our customers have entrusted us with.

In today's business environment and economy, opportunities to service a customer can be gone in the blink of an eye if attention to quality and integrity are not rigorously adhered to. It is our number one priority to assure our customers that we will not sit back, be complacent and let this opportunity to serve them pass us by. Below is our mantra; We live by it.

"Accu-tec shall be an integral part of each customer's success"

Charles (Rusty) Green
Warehouse Manager





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Preventive Management

We've all heard of preventive maintenance, which is an intervention to maintain equipment efficiency. It is the mechanic's intervention of physically manipulating mechanical elements, which results in the machine's appropriate output. It keeps things running right. This practical approach to managing things is just as effective and necessary in managing people's performance in the form of preventive management.

Preventive management is the intervention of manipulating elements in a specific work environment to bring about a predicted outcome that would not have happened without that intervention. It keeps things running right by denying people the opportunity to fail.

This objective is to help manage employees' performance so that fewer performance problems occur, especially when the result of poor performance is costly.

Employee non-performance can be caused by several reasons. Improper training of how to do a job and why you are doing it can lead to employees' thinking their job is not important so what's the reason for doing it. Poor management can cause this. The obvious solution is to apply good management as interventions to make these reasons go away or to prevent them from occurring.

For managers to be effective, management philosophies and theories have to be converted into things managers "do" that influence people's performance. Applying management as an intervention means that managers must do specific things at specific times to influence the eventual outcome of their people's performance.

Hiring the right people is certainly important. However, the most important activity is the manager's interventions, after the person has been hired, manipulating as necessary all those elements in the environment that will produce the expected performance. Communication is important in all stages of job performance. Make sure employees' know what to do and how to do it. Take the time to let them know work priorities and discuss any obstacles that can occur and how to remove them.

Monitor performance and give feedback " good or bad " frequently. Verbally reward good performance and discuss poor performance and what can be done for improvement. Last of all a different approach that has worked for me the past couple of years is Friendliness. This does not mean becoming best friends with your employees' or forgiving bad performance. Since I work with a lot of temporary people day to day it is more difficult to know much about them. Little things like learning their first names and making a point to speak to each of them, even just to say good morning makes them feel more at ease and they will try harder to do a good job which leads to better work performance.

As for having them on my team and with our company, we couldn't do it without them. My Accu-tec employees, they are each unique in their own way and I value having them on my team and with our company. We couldn't do it without them!

Smile!

Patty Bentley,
Production Manager



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**ACCU-TEC PERSONNEL
NOTES**

June Birthdays

Susan Browning	6/15
Matilda Oduro	6/21
Viola Fultz	6/24
Jeanne Peake	6/26

June Anniversaries

Viola Fultz	9 Years
Art Frye	8 Years
Brandon Peters	8 Years

RECORD BREAKING FOUR WEEKS

A four week period from 4/21 to 5/16 was INCREDIBLE for the Louisville Plant. We made history for this location in case movements and trucks shipped.

This success is due to the cooperation among the Louisville employees who work in an efficient an organized manner to achieve this. Showing once again that we can rise and meet the challenge of our customer needs in a very short period of time.

Below are the 4 week period numbers compared to the previous numbers.

Cases received in per month

Average is 355,400 cases
Previous high 457,170 (Oct.07)
This period was 642,000 cases

Cases picked per month

Average is 250,900 cases
Previous high 344,000 cases (Feb.07)
This period was 419,095 cases

Cases picked per week

Average is 32,500 cases
High of 115,300 cases

Daily trucks shipped out

Average is 12 to 18 trucks
This period was 30 to 35 trucks

Most amount of trucks shipped in a day

Pervious high 35 trucks
New high 48 trucks

Monthly trucks shipped out

Average 300 trucks
Previous high was 499 trucks (Oct.07)
This period high was 592 trucks

Thank you to all Louisville employees for their diligent work efforts. This proves there is no limit to the quality of excellence teamwork can produce.

Roy Kraemer
Vice President / General Manager

