



Accu-tec January 2008 Newsletter

Celebrating 20 Years of Service

1439 Dixie Hwy
Louisville, Kentucky 40210

Tel: 502 339-7511
Fax: 502 339-7571

Accu-tec shall be an integral part of each customer's success

January 2007

Web Volume 1, Issue 4

A message from our President & Chief Operating Officer

Accu-tec is committed to distribution, storage, and packaged manufacturing excellence. Last month I chronicled our efforts toward our investment as a manufactured-packaging entity. This month I want to share with you Accu-tec's 20th Anniversary celebration of being in business!

Accu-tec, Inc. is a multi-million dollar contract manufactured-packaging company headquartered and centrally located in Louisville, Ky. Its business is based on an intimate understanding of customer needs. We have the experience, expertise and ability to fill those needs accurately, efficiently and on time.

Accu-tec is a high volume, low overhead company, whose client base chooses us for savings against their operating costs and stays with us for innovative solutions. We eliminate the problems associated with packaging and shipping. Our "small business advantage" means we behave as a sleek extension to the client company. We're fast, flexible and reliable partners who can react with immediacy whenever customer change or focus is directed.

Accu-tec is a first generation business and founded in 1988. Accu-tec began by filling a need. Jeff Davis, Accu-tec's founder, was in a different business altogether. One day, while on a sales call in Dayton, Ohio, Mr. Davis called upon a client who was an appliance manufacturer. This client was in a bind because their supplier of wooden packaging frames was faltering, with poor quality, production and delivery problems. To add to the issue after much work, the buyer could not find a replacement supplier of these packaging frames.

Recognizing the need, Mr. Davis asked about the specifications for the frames then set his sights on building a prototype. On his way back to Louisville, he stopped by a lumberyard and purchased the tools and lumber necessary to build the test frames. When he finally got home, he went to work.

After several tries, Mr. Davis found the most efficient way to build the product. He figured out the cost of time and materials and called his client in Dayton to tell them he could deliver their frames. After much evaluation and testing they accepted his offer, so he found a facility, equipment, and suppliers. He hired and trained management, production and a material handling staff. Before too long, Mr. Davis was delivering over 3000 frames a day to his customer and saving the day for his client.

Since that time Accu-tec has grown to be a truly diverse company. We have been recognized throughout North America as a manufactured-packaging workhorse that prides itself on exceptional customer service and value. Just in 2007, we have relocated and expanded Accu-tec Canada, Mississauga, opened a brand new facility in Frankfort, Kentucky, Mexico market development and investment, and expanded our resources and services in Louisville, Kentucky.

We are proud of our heritage, but are most excited about our future. Our ability to expand into a global marketing entity is on track and will be shared in upcoming Newsletters. Our most important expression, however, is to our customers! Thank you for allowing us to be an integral part of your success. Without you, we are nothing.

Stephen J. Homola

President/Chief Operating Officer
shomola@accu-tec.com



We're on the web
<http://www.accu-tec.com>

In this issue:

| | |
|-----------------------------------|-----|
| Message from our President | 1 |
| Did you grow your clean air today | 2-3 |
| 20th Anniversary | 3 |
| What is C-TPAT | 4 |
| Workplace Safety | 4-5 |
| Personnel Notes | 5 |



1439 Dixie Hwy
Louisville, Kentucky 40210

Tel: 502 339-7511
Fax: 502 339-7571

We're on the web
<http://www.accu-tec.com>



In proud partnership with the **United Nations Environment Program/Billion Tree Campaign**

Did You Grow Your Clean Air Today?

Accu-tec has been selected as part of a strategic alliance to create the seamless manufactured packaging design and world-wide distribution for the **World Clean Air Forest Initiative (WCAFI)**. A consortium has been developed under the charter of WCAFI to provide a world-wide effort to meet the challenge of the **United Nations Environment Program (UNEP)** for their **Plant for the Planet: Billion Tree Campaign**. In essence, the WCAFI consortium shall provide core seed, indigenous tree, and product for 80 countries on our awaiting planet. Their, and our, aim is to avert damaging and economically debilitating climate change. Our desire is to be part of a very affordable solution, and counter the cost of inaction.

The consortium is:

| | |
|-----------------------------------|--|
| World Clean Air Forest Initiative | www.wcafi.org |
| Jiffy International | www.jiffypot.com |
| Safety Seal | www.safetysseal.ca |
| Norseman Plastics | www.norsemanplastics.com |
| Accu-tec International | www.accu-tec.com |

All of the parts and products used to create the Clean Air Tree kits are **100% environment & humanity friendly**.

Jiffy International

Jiffy takes the lead role in the coordination and production of the Clean Air Tree kit, and working with Accu-tec International in packaging and production. Jiffy provides immense support for the WCAFI mission, and by being a partner in the creation of the Clean Air Tree kits, they are setting an example to companies around the globe to make the change and seek out new products and alternatives to benefit our environment.

Safety Seal

Formed in 1989, the company quickly grew to become one of North America's premiere shrink-sleeve manufacturers. By using PLA, corn starch....., and their special shrinking process, they are able to provide the Clean Air Tree kit with its environmentally friendly sleeve.

Accu-tec

Accu-tec is a global contract packaging, manufacturing, warehousing, and distribution company. After 20 years, Accu-tec has grown to meet the needs of numerous Fortune 500 Companies and continues to use its small business advantages to meet the needs of big business. Accu-tec will handle Clean Air Tree kits receivership, inventory, packaged manufacturing, and world-wide distribution. Accu-tec will begin production and distribution out of its Mississauga, Canada facility.

Norseman

Norseman already has a big environmental responsibility delivering the products that assist in waste reduction at home and throughout our community. Their containers help us to facilitate cost effective curb side recycling programs. Specialists in recycled plastics and **PLA** (Polylactic Acid), a **biodegradable, thermoplastic, aliphatic polyester**, derived from renewable resources. Corn starch (in the U.S.) or sugar-canes (rest of world) are assisting the WCAFI to create the globe for the Clean Air Tree kit.

(Article continued on page 3)



1439 Dixie Hwy
Louisville, Kentucky 40210

Tel: 502 339-7511
Fax: 502 339-7571

We're on the web
<http://www.accu-tec.com>

In this first global tree planting project, private sector enterprises, governments, civil society organizations and the public at large are encouraged to meet the pledge goal of one billion trees worldwide during 2007. To date, over 1.110 billion tree planting pledges have been recorded.

Why? Because trees and forests are natural and economically important "sinks", sequestering carbon from the atmosphere and locking it away at the rate of 250 tons of contaminants and replacing it with 250 tons of clean air.

The Billion Tree Campaign web site with pledges, plantings and news is at www.unep.org/billiontreecampaign



Want to know more, just ask me!

[Did You Grow Your Clean Air Today?](#)

Stephen J. Homola

President/Chief Operating Officer
shomola@accu-tec.com



Accu-tec's 20th Anniversary

It is now twenty years and counting. Like most of you who have celebrated some sort of 20th anniversary, be it your birth, marriage, home ownership, or a job; twenty years is the time when there is a bit of a blur to what life looked like before the event occurred. What did I do with my life before Accu-tec? How did I view myself, and career at that time? What was going on in my life and the lives of my family and friends?

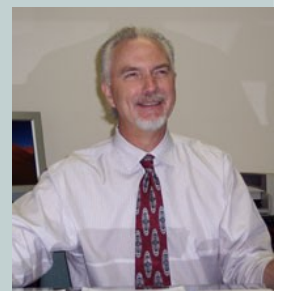
Accu-tec is a very significant part of who I am, and a significant part of the lives of the people that work here. There have been good times as well as struggles. This has led to a reflection of my life. The growth, maturity, passion, anxiety, and exhilaration of it can be mirrored in my own existence. The business is personal. Fortunately for the company, it is personal for the people we call our employees.

Early in Accu-tec's infancy, I would tell job candidates that Accu-tec had little to offer in the way of salary and benefits with the exception of one significant thing; "The chance to make a difference!" At Accu-tec everyone utilizes his or her energy, intelligence, creativity, patience and persistence to make that difference. In turn, it shall make a distinction in their life and in the lives of all those we encounter in our business.

I say with pride that today that conversation is still held with each and every candidate. Accu-tec is here today because the people we have hired. Our employees do make a difference. **Those are the people who are Accu-tec!**

I am proud Accu-tec is me, and even more proud it is our employees who walk through our front door every day to make a difference. After 20years and counting, all I wish to say is **Thank You!**

Jeff Davis
CEO and Founder
Accu-tec, Inc.





1439 Dixie Hwy
Louisville, Kentucky 40210

Tel: 502 339-7511
Fax: 502 339-7571

We're on the web
<http://www.accu-tec.com>

What is C-TPAT?

C-TPAT IS THE ACRONYM FOR CUSTOMS-TRADE PARTNERSHIP AGAINST TERRORISM. AS ITS NAME IMPLIES, C-TPAT IS A GOVERNMENT-INDUSTRY PROGRAM DESIGNED TO INCREASE SECURITY AT OUR BORDERS. ACCU-TEC IS A C-TPAT COMPLIANT COMPANY AND OFFERS THIS SERVICE TO ALL OF OUR CUSTOMERS WHEN REQUIRED.

Top 10 Things to Know About C-TPAT

1. C-TPAT is a voluntary government-business initiative to build cooperative relationships that strengthen and improve overall international supply chains and U.S. border security.
2. C-TPAT is available for a number of supply chain business types including importers, rail carriers, sea carriers, air carriers and licensed U.S. Customs brokers.
3. To participate in C-TPAT, participants must conduct a comprehensive self-assessment of their supply chain security procedures using the C-TPAT security criteria for their specific enrollment category.
4. The C-TPAT security criteria generally encompasses areas such as Business Partner Requirements, Procedural Security, Physical Security, Personnel Security, Education and Training, Access Controls, Manifest Procedures, Information Security and Conveyance Security.
5. Benefits of participation in C-TPAT include reduced number of inspections and exams, priority processing of inspections, and eligibility to attend government sponsored training seminars. In addition to the C-TPAT benefits, many participants have found that C-TPAT participation also reduces transactional costs with the broker, reduces transportation costs, increases the ability to manage the import process and the "reasonable care" standard which ultimately reduces the potential for future fines and penalties, increases compliance with special trade programs, improves cycle-time for imports and inventory optimization.
6. C-TPAT allows participants to work with the government toward the common goal of creating a more secure and efficient supply chain through partnership.
7. The C-TPAT program allows all companies to participate and to take an active role in promoting supply chain and border security regardless of the company's size.
8. All C-TPAT applications must be submitted using the C-TPAT Security Link Portal. The Portal is a secure, full-service, Internet web portal.
9. The C-TPAT program contains three tiers—Certification, Validation and Best Practices.
10. C-TPAT certification is a requirement to qualify for certain government programs such as FAST or ISA.

Roy Kraemer

Vice President/General Manager



Workplace Safety

As Accu-Tec Inc. enters its 20th year of operations and my recent appointment to Warehouse Manager, It's time to revisit some safety topics. With the New Year starting and employees returning from Holiday breaks and time with families, safety may not be the number one priority in everyone's mind. While everyone is trying to regroup from the excitement of 4th quarter, this is a prime time for accidents to happen. Now would be an excellent time for everyone to go back over some of the basics related to forklift and workplace safety. The below synopsis is by no means the complete list, it is only a brief guide to the basics. It should in no way take the place of common sense, experience and practicing good judgment. The integrity of our business partner's products depends on everyone being on the same page with one common goal in mind. **Safety.**

(Article continued on page 5)



1439 Dixie Hwy
Louisville, Kentucky 40210

Tel: 502 339-7511
Fax: 502 339-7571

We're on the web
<http://www.accu-tec.com>

ACCU-TEC PERSONNEL NOTES

January Birthdays

Shyonne Bennett 1/18

Jeet Brar 1/21

Andrew Mahabir 1/24

Mandeep Sidhu 1/01

Violet Branham 1/14

Earl Crawford 1/18

Roy Kraemer 1/22

Kathleen Lee 1/08

Gary Reams 1/20

January Anniversaries:

Barry Epstein 10 years

Baljinder Dhaliwal 7 year

Steve Homola 1 year

Ronnie Burton 1 year

"Accu-Tec shall be an integral part of each customer's success" This is the first sentence of our mission statement. In order for us to be an integral part of each customer's success, we must adhere to safety standards. When avoidable accidents happen it takes away precious time that could have been devoted to performing other job functions that would have produced better results for our customers. For those of us that are on the safety committee, this would also be an excellent opportunity to go back over facility evacuation plans. Knowing your roll in the event of a building evacuation is paramount to everyone's safety. Being on the committee is just the first step. You must know what to do in the event of an emergency. You can always bring up new ideas or offer new suggestions. Let any Manager or Supervisor know what they are and they will be taken into consideration and discussed at the next safety committee meeting. The next topic is the first responders. I didn't forget about you either. Now would also be a good time to refresh your memory on first aid procedures, check your equipment and ask any questions or offer up suggestions you may have on responding to an emergency. With everyone on the same page we can all ensure that the next 20 years we will have a safe and financially prosperous place to come to every day and provide for our "at home families".



Basic safety rules for forklift operators

- Always use the seatbelt or operator restraining device. Keep all parts of the body inside the running lines of the truck.
- Look to the front and rear before starting.
- Face in the direction of travel. Look backward before reversing.
- Only carry loads for which the truck is designed and rated. Check the load plate before picking up a load.
- Never drive with faulty brakes.
- Avoid sudden stops, starts, or turns. Such abrupt actions could spill the load or cause the machine to topple. Use extra caution when operating a forklift truck on a loading dock.
- Drive slowly on wet or slippery surfaces and rough ground.
- Don't drive with forks raised. Keep them just clear of the ground and tilted slightly back.
- Slow down or stop when vision is obstructed.
- NO PASSENGERS.
- Do not work under suspended loads, due to risk of hydraulic failure.
- When climbing or descending inclines, the load should always be uphill, never drive a forklift truck across an incline.
- Do not park on a slope. Never leave a forklift unattended without lowering the forks, setting the brake, neutralizing controls, shutting off power, and removing the ignition key.

I hope everyone had a fantastic as well as a safe Holiday season and I look forward to the excitement and challenges 2008 will bring.

Charles Green
Warehouse Manager

